

Commercial Rate Schedule

Published rates for commercial professional services, by labor category. Effective 1 September 2026 and valid for twelve months from that date.

CAGE 229U2 · UEI TD5AFKAJ99W5 · Small business · Registered and active in SAM.gov · San Diego, California

LABOR CATEGORY	WHAT THE CATEGORY COVERS	RATE PER HOUR
Principal Advisor	Flag-officer and chief-engineer level judgment. Acquisition strategy, program recovery, and positions that have to survive review above the program office.	\$375
Senior Principal	Program recovery, earned value and basis of estimate. Senior program and operational judgment on the platform under discussion.	\$275
Contracts & Financial Principal	Contract data requirements and CLIN structure, pricing, basis of estimate, modifications and invoicing.	\$265
Systems Engineer	Technical authority, obsolescence and diminishing manufacturing sources, redesign and integration judgment.	\$225
Master Scheduler	Integrated master schedule development and maintenance, critical path and schedule risk analysis.	\$205
Senior Program Analyst	Cost and schedule analysis, control account and variance analysis, supplier and delivery performance.	\$195
Quality Assurance Lead	Independent review of every deliverable before it is issued. CDRL compliance and corrective-action closure evidence.	\$185
Data & Analytics Specialist	Programmatic data extraction and reconciliation, dashboards, and AI-assisted analysis of program data.	\$165
Business Operations	Deliverable and data-requirement calendars, document control, production and submission.	\$105

All rates are in United States dollars, per hour, and are fully burdened — inclusive of fringe, overhead, general and administrative expense, and profit. GDP maintains no junior labor category and does not staff one: every category above is senior in its own discipline, and the categories differ by discipline rather than by grade.

What these rates include, and what they do not

The rates above cover professional labor only. Travel and other direct costs are proposed as separate line items against the client's trip plan, at actual cost, without burden or fee. Applicable federal, state and local taxes are additional where they apply.

Rates are quoted in current-year dollars and hold for twelve months from the effective date. Escalation on any option or follow-on period is proposed at award and, on a government contract, is subject to the Contracting Officer's agreement.

How GDP prefers to sell

GDP's preferred instrument is firm fixed price against a named deliverable with an acceptance criterion agreed before work starts. Under that instrument the client pays on acceptance and the hourly rate is not the thing being bought — these rates are the basis of estimate behind the fixed price rather than the price itself.

Substitution of a named individual is proposed to the client, and on a government contract to the Contracting Officer for consent, before it occurs and never after. Any substitute is offered in the same published category at the same published rate.

Government contracting

These are commercial services offered under Federal Acquisition Regulation Part 12. This schedule is furnished to support a determination of price reasonableness under FAR 13.106-3 and, on request, GDP will furnish whatever else a Contracting Officer requires to support a determination of price reasonableness or of responsibility against a specific task.

This schedule is not certified cost or pricing data within the meaning of FAR 15.403-4, and is not a General Services Administration Federal Supply Schedule. Global Defense Partners, Inc. is a small business, registered and active in SAM.gov, wholly owned by one United States person, with no parent company and no foreign ownership, control or influence.

Independent contractor status

Global Defense Partners, Inc. performs through personnel engaged as independent contractors under written agreement, and through independent professional-services firms engaged on a business-to-business basis. Each is responsible for its own federal, state and local taxes, for its own insurance, and for its own business licensing and registrations.

Nothing in this schedule or in any engagement made against it creates an employment, agency, partnership or joint-venture relationship between a client and any GDP contractor or contractor personnel. GDP is the single point of contract responsibility for all work performed and for all deliverables issued under its name.

California and governing law

Global Defense Partners, Inc. is headquartered in San Diego, California. Except where federal law governs — as it does for any contract, subcontract or purchase order issued by the United States Government — agreements made against this schedule are governed by the laws of the State of California, without regard to its conflict-of-laws provisions, with venue in San Diego County, California unless the parties agree otherwise in writing.

GDP complies with applicable federal and California equal employment opportunity, non-discrimination and anti-harassment requirements, and with applicable California worker classification law in the engagement of its independent contractors.

This document is not an offer and not a quotation. It publishes GDP's current commercial rates so that a prospective client can evaluate them before a conversation. No contract is formed by it, and no price is binding on GDP until it is stated in a written agreement signed by an authorized representative of Global Defense Partners, Inc. Rates are subject to change on notice; the current version is the one published at globaldefensepartners.net.

ENQUIRIES

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